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2021 ANNUAL GENERAL MEETING

6.6.8

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AGM AGENDA



ITEMS SUBJECT PRESENTER 1 Welcome by the President Brian Kalsen 2 Brian Kalsen Motion to adopt the Agenda 3 Acceptance of the minutes from the previous AGM Brian Kalsen 4 President's Report Brian Kalsen **Finance Report** Heather West 5 Acceptance of Financial Review 6 Heather West Angelique Harris 7 Administration Report 8 Marketing & Promotions Report Tony Kelly 9 **Greg Butrey** Media Committee Report 10 **Operations Report** Justin Chan 11 **Risk Management Committee Report** Huy Truong • 12 Membership Committee Report Joe Fegan ٠ 13 **Dispute Resolution Committee Report** Alex Ruegsegger 14 Jim Peterkin **Technical Report** Grading Committee Report 15 Bill Doherty 16 **HPC Report** Steve Sheffield Q4G Report 17 James Millar 18 NCCP Report James Millar 19 **Competitions Report Doug Sparkes** 20 Referee Committee Report Gerald Okimura 21 **Regions & Equity Report** Sue Sokol 22 **Business Arising from Reports** Brian Kalsen 23 Brian Kalsen Motion to accept 2021 AGM Reports **Official Election Announcements** 24 John Ormston Motion to Adjourn 25 **Angelique Harris**

MISSION STATEMENT, VISION & VALUES





MISSION STATEMENT

Judo Ontario is an association where dedicated volunteers and professional staff provide leadership, athlete development and the promotion of sport for life, and positive judo experiences for all Ontarians.

VISION

To be the leader in Canadian judo by increasing our membership, improving our membership services, and dominating competitively on the national and international scene.

VALUES

- To ensure judo creates a positive experience for all participants in a safe environment
- To ensure judo develops Life skills which will benefit participants throughout their life
- To ensure judo gives an opportunity to all Ontarian's regardless of age, gender, colour, race, ethnic origin, sexual orientation, social economic status and people with different physical abilities
- To ensure judo develops dignity, confidence, and self-esteem through the discipline of judo
- To ensure judo promotes the teamwork necessary for individual success
- To ensure judo teaches the principle of mutual welfare and benefit
- To ensure judo teaches the application of maximum efficiency in all aspects of life

MANDATE

To foster, promote and regulate the sport of judo in Ontario in conjunction with all other associations and groups fostering and promoting the same in other provinces. To arrange training, matches, contest, tournaments, competitions, exhibitions, demonstrations, clinics, and courses of study of every nature and kind whatsoever relating to the sport of judo. To promote, encourage and regulate, subject to the rules of Judo Canada, the training, grading and testing of judoka, referees, judges, coaches, and other tournament officials in the province of Ontario to contribute towards prizes and awards to encourage competitions and proficiency in the sport of judo. To provide for the regulation, regimentation, and admission into membership of judo clubs and associations. To follow, promote and regulate the teaching, practices, and objectives of Kodokan Judo and to teach and encourage the physical, mental, and spiritual objectives of judo as formulated by the late Dr, Jigoro Kano, the founder of judo.

BOARD OF DIRECTORS & STAFF



BRIAN KALSEN PRESIDENT brian.kalsen@judoontario.ca



JUSTIN CHAN VP OPERATIONS justin.chan@judoontario.ca





TONY KELLY VP MARKETING tony.kelly@judoontario.ca



ANGELIQUE PLATA-HARRIS VP ADMINISTRATION angelique.harris@judoontario.ca



SUE SOKOL VP REGIONS/EQUITY sue.sokol@judoontario.ca



DOUG SPARKES VP COMPETITIONS doug.sparkes@judontario.ca



STEVE SHEFFIELD SPORT DIRECTOR info@judoontario.ca

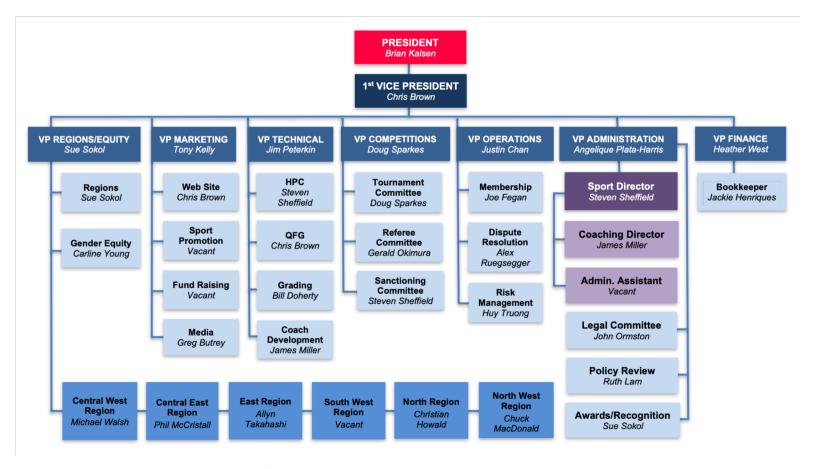


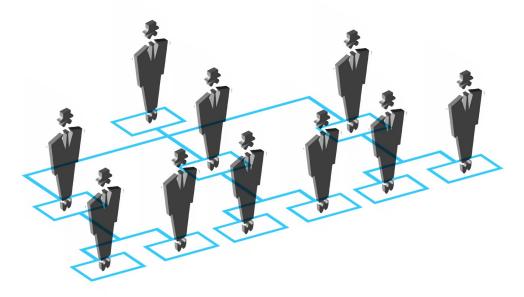






JUDO ONTARIO ORGANIZATIONAL CHART 🝻





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AGM MEETING MINUTES 2019-20



Judo Ontario 875 Morningside Ave., Suite 2040 Scarborough, Ontario M1C 0C7

In Attendance

Aartje Sheffield
Chris Brown
Sue Sokol
Heather West
Tony Kelly
Angie Harris
Karl Doherty
Doug Sparkes
Brian Kalsen
Steve Sheffield

Issue Number

- 1. Roll Call
- 2. Approval of Agenda

3. Approval of Minutes -Tony Kelly

4. Approval of 2020 Reports

5. President's report - Aartje Sheffield

6. 1st Vice-President's report - Chris Brown

7. VP Finance Report - Heather West

Role

President 1st Vice-President VP Administration VP Finance VP Marketing VP Operations VP Technical VP Competitions JC Rep Sports Director

Description

Quorum established – 9:30am Welcome from Aartje Sheffield and the Board. Motion to adopt the days agenda – Chris Brown 2nd: Tony Kelly Yes: 97% No: Abstain: 3% Motion carried

Motion to approve previous AGM Minutes: 2nd: Heather West Yes: 89 No: Abstain: 11 Motion carried

Motion to accept 2020 AGM Reports: Chris Brown 2nd: Doug Sparkes Yes: 91 No: Abstain: 9 Motion carried

Very challenging and unprecedented year. People within the community have come together in the usual Judo way.

No questions or comments.

Slightly up from last year, mostly due to grants. Nevada is up slightly, we have no control over that, dependent upon stores. Decrease in Grading is fewer people grading and this will also impact grading clinics. Cash trending is stable, steadily increasing over the past 5 years. This will allow us to weather some of the loss due to Covid-19.

Questions

Gerald Okimura – the RDF does not get anything from the Ontario Open, just wanted to make sure it was clear Justin Chan – what does RDF stand for? Chris: Referee Development Fund

AGM MEETING MINUTES 2019-20 cont.



8. Acceptance of Financial Review – Heather West	Motion to accept the Financial statements/Auditors report - 97 3
9. Auditor's Financial Report – Heather West	Minal Sinha from Kreston – auditing firm No issues with the audit Questions Grant Kuramoto – updated? Heather – Yes.
10. VP Administration Report – Sue Sokol	Formation of the Gender Equity Committee, thanks to those who volunteered to join it. Managed to create Terms of Reference and GE Policy. Thanked the members of the Awards and Recognition Committee
11. VP Marketing Report – Tony Kelly	 1.4% increase in Judoka. Gender numbers remain stable, want to work on increasing the female participants in the coming year. Jonathan Judah commented that it would be good to focus on the youth and growing this area. Ian Sibbert – can we have covid updates posted on website? Chris Brown – covid updates are posted on the website. Steve Sheffield – we must go by Provincial guidelines, different in Quebec. We must abide by the social bubble of 10.
12. Media Report – Greg Butrey	No questions or comments
13. VP Operations Report – Angie Harris	No questions or comments
14. VP Technical Report – Karl Doherty	4 Committees - HP, NCCP and Coaching, Q4G, Grading board Aartje – Judo Canada is in the process in developing an online platform for coach education courses Brian – Q4G – money for athletes is coming Ian Sibbert – will there be any gradings in the coming year? Karl – that will be up to the incoming VP
15. Provincial Grading Report – Bill Doherty	No questions or comments
16. HPC Report – Steve Sheffield	No questions or comments
17. Q4G Report – Brian Kalsen	No questions or comments
18. NCCP Report – James Millar	No questions or comments
19. VP Competitions Report – Doug Sparkes	Year started out well, piloted a new system for shiai registration at the Asahi competition, worked pretty well. Grant Kuramoto – due to covid restrictions will there be mandated distancing at competitions for controlling crowds around the mats? Doug – short answer is yes Truong – outside of covid what is the greatest barrier to having more competitions? Doug – expenses and volunteer force Chris – concurred with Doug based on experience
20. Referee Committee Report – Gerald Okimura	Thanked committee members. Grant Kuramoto is stepping away from the Committee, Anne-Laurence Chevalier is coming onto the Committee.
21. Judo Canada Director Report – Brian Kalsen	No longer will there be representation by Provinces on the JC Board. JC hosted a Grand Slam event; a schedule PanAm event was cancelled due to Covid-19. No questions or comments.
22. Business Arising from Reports – Aartje Sheffield	
23. New Business – Aartje Sheffield	Brian thanked Aartje for her years of leadership Heather thanked Aartje for her dedication to Judo and working so hard to increase women's involvement in refereeing. Aartje thanked everyone for their time and effort to work to build Judo Ontario. Steve Sheffield – JO did some changes over the past year how competitions were run, made a big difference. Welcomed ideas and input in how make Judo Ontario grow.
24. Election Results – Chris Brown	VP Operations only contested role Most voters and highest voter turn out. Justin Chan wins with 51.9% of the votes, won by 14 votes.
25. Adjournment	Motion to Adjourn: Tony 2nd: Doug Yes: 97 No: 3 Abstain: 0 Motion carried; Meeting adjourned 11:20am



Submitted by Brian Kalsen

Over the past 12 months Judo Ontario has been responding to the global pandemic by working with the Ministry and Judo Canada developing Return-to-Judo protocols, adapting to virtual programming where possible, updating our internal communication systems, updating Term of References, and developing a 3-year Strategic Plan that addresses our changing environment.

It has been encouraging to see the overwhelming response to our virtual classes and clinics from our members. We will be exploring the possibility of continuing virtual content as we've been able to reach more of our members.

Throughout the pandemic, President's Messages were sent out every four months to give our members an update of the activities and initiatives of Judo Ontario. These messages can be found on the web site.

Unfortunately, Judo Ontario's membership was down by 74% from last year due to the pandemic. Now that we can open our clubs with limited restrictions, the entire Judo community will need to work together to restore our previous membership numbers.

Judo Ontario offered a 30% discount for the 2021-22 season to members that were members during the 2020-21 season or to those who register by May 31st, 2021. The Ministry has recognized the incredibly challenging year for all sport clubs in Ontario and has released additional funding to Judo Ontario and was dispersed to judo member clubs who met the eligibility criteria and applied.

TECHNICAL PROGRAMS

Our Technical/Coaching Director was on a 4 month leave of absence while he was waiting for his immigration status to be completed and was further delayed due to COVID-19. The High Performance (HP) program was able to continue with the help of Steve Sheffield our Sport Director who bridged the gap and fulfilled both roles during his absence. Thanks Steve!

Along with an external consultant, Judo Ontario coordinated coaching forums in each region where participants completed a survey. It was our goal to give all Judo Ontario coaches an opportunity to provide feedback relating to how Judo Ontario can better assist them by providing information and tools.

We welcomed An Jeong-Hwan, our new High Performance Coach in August. An brings an abundance of international experience both as an athlete and coach.

It was our hope to host the Ontario Open this year and we were able to secure a grant for the Ontario Open, but due to the pandemic, the event has been cancelled for this year. Fortunately, we can have the grant extended to next year.

Project Sport Initiative

Judo Ontario successfully applied for a Project Sport Initiative grant through the Canadian Sport Institute of Ontario (CSIO). Judo Ontario has identified this project as a priority program. Our goals are to support regional development, provide guidance to our coaches who have talent identified athletes and to provide training sessions for both visually impaired and sighted judoka.

PRESIDENTS REPORT cont.



Parasport Collective Project Proposal

Judo Ontario was also successful in securing a grant through the Ontario Parasport Collective to facilitate the development of High Performance planning, centred around Talent Identification and Tracking, Supportive Performance Environments, Deliberate Training and Competition Preparation in the province of Ontario with NSOs, PSOs, DSO's and MSO's. Judo Ontario's vision for this grant is the creation of a Visually Impaired (VI) program.

High Performance Program

As many of you know, two of our athletes Jessica Klimkait and Shady El Nahas, both graduates from the Judo Ontario High Performance Program, qualified for the Olympic Games. Jessica Klimkait won Gold at the World Judo Championships in Budapest and ended a spectacular year with a Bronze Medal at the Olympic Games. Shady El Nahas came 5th at the World Championships and a very impressive result with 5th at the Olympics Games. We're extremely proud of both Jessica and Shady!

The Judo Ontario Ambassador Program continues to be a success. The program was developed to make it economically viable for Judo Ontario Canada carded athletes to stay registered with Judo Ontario, while giving back by making appearance at tournaments and clinics.

ADMINISTRATION

Grants & Funding

This year, due to the pandemic, there were additional grants available and I'm happy to report we were successful in obtaining additional funding.

The successful grants are as follows: Ontario Sport Hosting Fund (Ontario Open) Summer Experience Program (SEP) Provincial Bilateral Fund Canada/Ontario Job Grant - Google Training Ontario Amateur Sport Fund (OASF) Federal Government - COVID 19 Emergency Support Fund for Sport Organizations COVID 19 Emergency support Fund for Provincial Sport and Multi sport Organizations Provincial Government - Funding to Provincial Sport Clubs

Strategic Plan

Judo Ontario has just completed a new 3-year Strategic Plan. During the process we reached out to stakeholders including dojoshu's, judoka, volunteers, and committee chairs to solicit feedback and ideas for future, sustainable development. A survey was completed and included responses from athletes, coaches, officials, club administrators, regional directors, committee chairs and the Judo Ontario staff

I would like to thank to all the board members, committees, staff, volunteers and members for their support and patience through this very challenging year. I am looking forward as Judo is returns to implement our strategic plan and programs and make the changes that your collective input has given us.

1st VICE PRESIDENTS REPORT



Submitted by Brian Kalsen

Chris Brown has been involved in the Judo Ontario Board of Directors for close to a decade and has played a key role in managing and maintaining the website for the past 10 years. Along with all the behind the scenes technology enhancements that we have been implementing over the years, Chris has served has VP of Marketing, Web Site Chair and most recently Quest for Gold Chair.

Chris was awarded the Outstanding Board Contribution award in 2013 and again 2018 for his dedication and work and support on various committees on the board.

Some the committees and activities that Chris was involved in this year will be reflected throughout the AGM Report.

Chris had to step down for personal reasons in May and his contributions will be greatly missed.



FINANCE REPORT



Submitted by Heather West

Judo Ontario's financial results and cash position continues to be strong even with the impacts of the COVID pandemic. The fiscal year resulted in an excess of revenue over expense of \$200K.

Revenue overall was down significantly for the year coming in at \$494K compared with \$812K for the prior year. Nevada net revenue on par with the previous fiscal are approximately \$49K. Membership was down significantly at \$130K compared to prior year of \$267K, this was anticipated given many clubs were unable to operate. Our base funding remained consistent year over year at \$125K. Participant fees and other grant was down compared to prior year at \$188K compared with \$347K the prior. The main contributors to this were the overall lack of events such as Grading, NCCP, Tournaments, Ontario Open etc. This was offset by additional funds received from the Federal Government of approximately \$53K.

Expenses overall were down significantly year over year coming in at \$293K versus \$793K in the prior year. The major contributors to this were Athlete Development being down approximately \$300K year over year due to many events for HPC being cancelled, employee expenses were also down \$95K year over year due to a leave of absence and a termination and the other major contributing factor being Tournaments and Clinics down \$58K year over year due to the impacts of COVID.

The net effect of the above is that revenue was down \$318K (worse) and expenses were down \$500K (better) compared to last year. The net effect of these two factors results in an increase in our Excess Revenue over Expenses compared to prior year and for the fiscal year.

The cash position at the end of the fiscal year was \$501K up approximately \$212K over the prior year March 31 position. The increase in cash position can be attributed to a few factors, one being the funding that was received from the Federal Government as noted above in the amount of \$53K as well as Provincial funding of \$35K and \$59K. The \$35K and \$59K were received in the year, however considered deferred revenue based on the requirement for the "Funds to be spent by" in our contract. The \$59K was designated for funding to "Community Sports Clubs" and was disbursed in the current fiscal year. These amounts in addition to the Canada Emergency Business Account (CEBA) loan of \$60K has contributed to our improved cash position.

Despite the challenges of the prior year, we have ended in a very strong position, however the next couple of years may put strain on our cash flow and profitability depending on the resiliency of the membership and regaining our grants.

We continue to support our Athlete Ambassador Program which is designed to provide financial support to Judo Ontario's Nationally carded athletes, thereby encouraging them to continue to compete as Judo Ontario athletes. The success of our programs and these athletes is important in supporting the grant funding that Judo Ontario secures. The program is reviewed annually by the board to ensure this is financially feasible.

ADMINISTRATION REPORT



Submitted by Angelique Harris

The board members have worked on various planning initiatives for the improvement and growth of Ontario judo. The board has conducted meetings regularly. Also, emergency meetings were scheduled for any emergency concerns that needed to be dealt with.

Elections:

A call for election of the following board positions was slated for the 2021 AGM 1st Vice President VP Administration VP Marketing and Promotions VP Competitions

Judo Ontario received the following declarations of candidacy for the available positions

1st Vice President - Tony Kelly, Mohamad Hassani

VP Administration - Carline Young, Ronald Hampson

VP Marketing and Promotions - Greg Butrey, Benjamin Leung, David Ancor

VP Competitions - Doug Sparkes, Jeff Butler, Vitaliy Polyanskyy

The results of the election will be announced at the AGM. Best of luck to all the candidates

Awards and Recognition Committee: Due to the pandemic, there were no awards this year

Policy Review Committee:

The newly formed Policy Review Committee consist of Ruth Lam and Wade Bannon. They have been able to finalize terms of reference documents for the Policy Review Committee, Dispute Resolution Committee, the Fund-Raising Committee and the Awards and Recognition Committee. There is still conversion work in progress for a couple of already existing terms of reference to ensure alignment and development work required for others. The Policy Review Committee has also provided advice and guidance, as required throughout the year on various topics and issues.

Ruth and Wade have done great work this season. I would like to thank them for all their hard work and dedication.

MARKETING & PROMOTIONS REPORT



Submitted by Tony Kelly

This past year has been a successful year for Judo Ontario with respect to its social media presence and marketing campaigns. I would like to acknowledge.

Greg Butrey for his continued support as the Traditional Media chair

James Millar and Steve Sheffield for their continued efforts with communications via social media, e-mail, and web Thanks again to all! I'm pleased to present the following details of marketing projects/activities and the Media Report for the 2020-2021 season.

COMMUNICATIONS

Social Media

The Judo Ontario Facebook Page has grown to over 7,587 followers, up 5.7% from last year. Our Facebook presence continues to grow with our "likes". Our Social media Twitter, Instagram and Facebook have been increasing our posts as well as our followers. We are also leveraging our international athletes to generate additional visibility through their social media posts. Based on our Social media activity we have the following statistics:

Twitter up 20%		
Tweets	Following	Followers
920	330	460
Instagram up 60%		
Posts	Following	Followers
585	460	1687

Following the Judo Ontario athlete's success with Jessica Klimkait winning the World Judo Championships in Hungary and having both Jessica Klimkait and Shady El Nahas qualifying for the Olympics Judo Ontario promoted our congratulatory pages on Facebook and has reached over 40,000 people and post engagement of approximately 7,000

For the coming year we will look at opportunities to promote young athletes and judo.

Advertising & Sponsorship Programs

We continue to leverage our partnership with Johnson Insurance in which members receive discounted rates for insurance.

MARKETING & PROMOTIONS REPORT cont.



Other Business

As we move out of COVID and look to get back to some form of normal, we hope to get back to events, please ensure you continue to submit you event five weeks prior to the event date in order that we can continue to increase promotion of events within the Judo Community. The Marketing team will work with VP Competitions to promote your events.

Membership

The year over year membership has decreased significantly due to the impacts of COVID whereby most of our clubs we shut down. As we come out of COVID we hope that we will see the clubs come back to a healthy state.

MEDIA REPORT

Submitted by Greg Butrey

This year's media experience was a tale of 2 seasons. The first season, the clubs were closed with covid still keeping its grip on the province.

I continued to keep contact with many media gaining new contacts and continuing to touch base with my go- to group.

Then as the pandemic released its grip the second season began.

Steve Campbell called to say he was retiring after 55 years in our sport.

I called several local area media. In recognition of his dedicated service, a Global TV interview and Whitby This Week article were arranged. Both highlighted our sport and his many years of involvement in multiple capacities.

I hope his many years of giving back to our sport were highlighted for all to see. Thank you, Steve.

Next up was a podcast with Joe Tilley, the former CTV sportscaster. He featured Shady El Nahas show casing Shady's upcoming World Championship bid; and, Anthony Carelli, being the enthusiastic ambassador to our sport that we know him to be. I thank them both for taking the time to make this work.

The World Championship produced an air of excitement we haven't seen before. Jessica Klimkait won the World Championships, and she was featured on air, in print, and on television lauding her achievement. For a week, Jessica good-naturedly suffered a combination of CBC, Global Durham, the Globe and Mail, Whitby This Week, CKDO Radio (and others), which put Judo on the map across the Province and Nationally.

A few weeks later when Jessica achieved the first Women's Olympic Bronze Medal in Judo for Canada, our sport with Jessica's image and story was everywhere across the country. Once she gets back to Ontario there are several requests in print and on radio and television that she has agreed to fulfill.

Shady's first Olympics resulted in a 5th place, which generated several on-site interviews. We look forward to his future successes.

In closing, with our successes on the world stage, many new contacts have been made putting us in a great position to highlight our Judoka and keep the sport of Judo in the public's eye. I will continue to do my best, as always, to keep it there.

OPERATIONS REPORT



Submitted by Justin Chan

The COVID-19 pandemic continued to halt most of the Judo season until mid-July of 2021. In light of the decreased numbers and onmat participation, Judo Ontario was able to negotiate a pro-rated renewal of its insurance policy to reflect the decreased number of members and of activities during the pandemic. Special thanks should be given to Huy Truong and the Risk Management Committee that he chairs for their work on this review, among a handful of other tasks and questions that were sent to that Committee. Special attention was given to COVID-19 communications and to review of Rowan's Law policy (re concussion management).

There were no formal complaints this year, likely in part due to the complete lack of activities. No disciplinary actions were required at the time of writing.

Thank you to all the board members for your assistance and cooperation this year.

Risk Management Report

Submitted by Huy Truong, Chair

The Risk Management Committee met a number of times throughout the year to discuss and advise the Board on a number of emergent issues. The Committee refreshed its Terms of Reference to align with the format for all Committees and establish the expectations going forward. The Committee then provided options and their view on the risks with respect to communications, if any, around COVID-19. The Committee also reviewed draft documentation on the Concussion Management policy and provided their view on the sufficiency of the policy. The Committee also met to discuss a police investigation and provided a draft release to the Board which would then be sent to all dojoshus.

Membership Report

Submitted by Joe Fegan, Chair

Due to Covid 19 and easing of current restrictions coming into effect, the Membership Committee reviewed possible future opportunities on how Judo Ontario can move forward and increase memberships at club levels and therefore province.

Dispute Resolution Committee

Submitted by Alex Ruegsegger, Chair

There were no disputes or complaints forwarded to the Dispute Resolution Committee this season.

TECHNICAL REPORT



Submitted by Jim Peterkin

The Technical Chairs are as follows:

- Coaching Development Committee James Millar
- Grading Board Bill Doherty, 8th Dan High Performance Committee Steven Sheffield, 7th Dan
- Quest for Gold Committee Chris Brown

2021 has been a challenging year for everyone. Judo has continued on and off in various forms during the COVID-19 pandemic, including through virtual trainings for the High-Performance Program and Youth Academy and other educational webinars. While there were no gradings in Ontario in the last year, the Grading Committee developed a promising virtual grading format. However, we remain hopeful that we will be able to come back together for an in-person grading soon.

Our coaching staff has had a welcome addition with the hiring of An Jeong-Hwan to work alongside James Millar. Hopefully, with the easing of restrictions, everybody will have a chance to meet him.

I would like to thank the committee chairs and the committees for their continued help and support. Jim Peterkin

Provincial Grading Board Report

Submitted by Bill Doherty

Due to the COVID-19 Pandemic all PGB activities were cancelled as of March 2020. This year (2021), we were not able to hold any grading seminars or black belt gradings.

The PGC members did take part in the National Zoom meeting conducted by the National Grading Committee on December 6, 2020.

During this past year, Judo Canada held two virtual gradings for high dans. Please join me in congratulating Tom Hino and Tracy Angus on their successful grading to Rokudan.

The committee also held a virtual test run of a grading over the "shutdown" period. Although considered a success, there will be more work to be done before a virtual grading can be implemented.

I would like to thank the members of the grading committee for maintaining engagement over the pandemic. I would also like to thank Pat Viera for her dedication during her time as a grading committee member. Pat stepped down from the committee this past winter. The committee is looking forward to this next season and hoping that we can get back to a New Normal for grading activities.

Thank you to:

Tom Hino, Allyn Takahashi, Karl Doherty, Dave Burt, Tina Takahashi, Eric Boutin, Pat Viera, David Miller and Steven Sheffield.

Respectfully Submitted William Doherty 8th Dan Provincial Grading Committee Chairman



Submitted by Steve Sheffield

Due to COVID-19, all provincial/national tournaments and training camps were cancelled. Judo Canada limited international tournaments to athletes trying to qualify for the Olympic Games in Tokyo. During the pandemic, Judo Ontario Coaching/Technical Director James Millar held virtual trainings for the Judo Ontario membership in the Youth Academy, High Performance and Veteran age groups. Carline Young also held a series of women/girls-only trainings. All trainings were well-attended by athletes from across the province. Judo Ontario hosted free educational webinars in nutrition, mental performance, and strength and conditioning. Carline Young and Sue Sokol facilitated a Girls Chat webinar that was an open forum to discuss the return to judo with girls. There were 3 Chat with a Champion webinars held. Thank you to Judo Ontario Ambassadors Jessica Klimkait, Shady El Nahas, and Keagan Young for sharing their judo experiences.

Judo Ontario has added former world medalist and Olympic coach Jeong-Hwan An to our coaching staff. An has started working with our HP and Youth Academy athletes at the Toronto Pan Am Sports Centre. An will bring a wealth of skill and experience to our athletes.

Internationally, three former graduates of Judo Ontario's High Performance Program Jessica Klimkait, Shady El Nahas, and Mohab El Nahas were busy trying to qualify for the Tokyo Olympics with Jessica and Shady ultimately qualifying for Tokyo. Shady had an incredible season winning the Pan American Championships and the Grand Slam Tbilisi. Shady came within a whisker of being on the podium at both the World Championships and Olympic Games with amazing 5th places at both. The future looks bright for Shady to be on top of the podium at future World Championships and Olympic Games.

Jessica had a year to remember. She has been very consistent on the IJF World Tour, winning medals in every event that she enters. Going into the World Championships Jessica knew she would need an outstanding result to clinch the Olympic berth. She not only had an outstanding result but made history as being the second Canadian and the first Ontario athlete to win a gold medal at a Senior World Championship. A few weeks later, Jessica made history again and followed her World gold medal up with an incredible bronze medal at the Olympic Games. We are looking forward to see what Jessica can do next.

Congratulations also go out to Jessica and Shady's home clubs Ajax Budokan and the JCCC Judo Kai on these great results.



Annual General Meeting 2021



INTERNATIONAL RESULTS

Jessica Klimkait

2020 Grand Slam Budapest – 1st Place 2021 IJF World Masters – 3rd Place 2021 Grand Slam Antalya – 3rd Place 2021 World Championships Budapest – 1st Place 2021 Olympic Games Tokyo – 3rd Place

Shady El Nahas

2020 Grand Slam Budapest – 3rd Place 2020 Pan American Championships Guadalajara –1st Place 2021 IJF World Masters – 7th Place 2021 Grand Slam Tbilisi – 1st Place 2021 World Championships Budapest – 5th Place 2021 Olympic Games Tokyo – 5th Place

Mohab El Nahas

2020 Pan American Championships Guadalajara – 5th Place

With the slow lifting of restrictions due to COVID-19, we are not sure when the tournament and training schedule will be back to pre-COVID but we are looking forward to having our athletes back on the mats training and competing to follow in Jessica and Shady's footsteps. I would like to thank our sport partners: Sport Consultants Eric Sinker and Audley Stephenson of the Ministry of Heritage, Sport, Tourism and Culture Industries; High Performance Athlete Development Advisor Kolton Kowalchuk and the Canadian Sport Institute Ontario; and Nicolas Gill, CEO/High Performance Director of Judo Canada. Also thanks to my colleagues James Millar, Jeong-Hwan An, Carline Young, Jim Peterkin and the Judo Ontario Board of Directors.



Annual General Meeting 2021



Quest for Gold Report

Submitted by James Millar

Quest for Gold – Ontario Athlete Assistance Program (OAAP) is funded by the Government of Ontario, through the Ministry of Heritage, Sport, Tourism, and Culture Industries (MHSTCI), and operated through the Sport, Recreation & Community Programs Division.

The overarching goal of the Quest for Gold – OAAP is directly related to the High Performance Sport goal of the Canadian Sport Policy – that Canadians are systematically achieving world-class results at the highest levels of international competition – by improving the performance and number of Ontario athletes performing at the national and international level, thereby contributing to the improved performance of Canada at international competitions.

Specific objectives of the program are:

- To help athletes continue their pursuit of athletic excellence at the highest levels of national and international competition;
- To encourage athletes to stay in Ontario to live and train;
- To compensate athletes for earnings lost while training;
- To enable athletes to successfully pursue excellence in sport while fulfilling their educational goals;
- To increase athlete access to improved high performance coaching; and
- To enhance training and competitive opportunities available to athletes.

During the 2020-21 season, Judo Ontario Quest for Gold committee engaged in several meetings with Ministry representatives to ascertain the viability of the OAAP program over the course of the pandemic. Unfortunately, it was announced that due to the inactivity in sport in Ontario that the OAAP program would not be in operation for the 2020-21 season. Therefore, the MHSTCI would only be providing direct financial assistance to Judo Canada / Sport Canada funded athletes as part of the Canada Card program. There have been indicators that the OAAP program will return as normal for the 2021-22 season and as such the Judo Ontario Quest for Gold Committee will work with the MHSTCI on preparing and finalising appropriate sport specific eligibility and selection criteria.

CANADA CARDS								
MALE CARDS	FEMALE CARDS							
SHADY EL NAHAS KEAGAN YOUNG AMR ABD ELREHIM BENJAMIN KENDRICK	JESSICA KLIMKAIT							



NCCP Report

Submitted by James Millar

As we begin to move toward the eventual restart of judo and the reopening of clubs across the province, Judo Ontario will resume the operational planning and delivery of coach education across Ontario. In doing so, Judo Ontario will look to support clubs enhance individual support systems, club structures and the reestablishment of club programs through the training and education of new coaches.

Judo Ontario are currently working with Judo Canada to co-deliver our first combined DA/DI course, since the start of the covid-19 pandemic, in the fall of 2021. The combined course has been proven to be the most effective format for facilitation and to ensure a continued safe and efficient learning environment, will likely be delivered virtually. Once finalized, further information will be released to the Judo Ontario membership with exact dates and criteria.

The Coaching Association of Canada provides online training as part of the Responsible Coaching Movement and several important modules can be accessed by coaches through the NCCP Locker.

Concussion Awareness: <u>https://coach.ca/making-head-way-concussion-elearning-series</u> Safe Sport: <u>https://safesport.coach.ca/participants-training</u> Responsible Coaching Movement: <u>https://coach.ca/responsible-coaching-movement</u>

All certified coaches will automatically receive PD points for all applicable courses. The Coaching Association of Canada are continually updating the requirements for the NCCP Maintenance process. All changes regarding obtaining and maintaining certification standard can be reviewed by visiting <u>https://coach.ca/maintenance-certification</u>

I would like thank Ron Angus, Tracy Angus, Karl Doherty and Andrzej Sadej and for the continued and ongoing assistance throughout this process.



COMPETITIONS REPORT



Submitted by Doug Sparkes

The 2020 competitive season (September to August) was dominated by the COVID-19 pandemic. As a result of shutdowns ordered by the province and stringent rules during the brief periods, we were able to reopen, no regional or national competitions were held.

Recently, the province of Ontario has moved to 'stage 3', permitting clubs to reopen and resume training with some restrictions. While this, and the levels of vaccinations are encouraging, at this time there is still some uncertainty regarding the resumption of competitions, and there are no plans for competitions up to December 2021.

Judo Ontario Referee Report

Submitted by Gerald Okimura

With the Covid-19 pandemic still maintaining its grip around the world, Judo in Canada has mostly been at a standstill. Limited outdoor training only allowed meant no tournaments were run. As a result, no provincial or national level referee evaluations could take place.

While we could not hold any on mat events, the JORC used technology to hold several Zoom clinics. A total of six virtual clinics were held covering topics from basic items to U10/U12/U14 rules to advanced subjects. They were well attended with an average of 20 persons participating. Thanks to all who joined in.

While the virtual clinics were well presented, it does not replace live, on-mat clinics where different techniques and situations can be demonstrated. Once we are allowed to hold on-mat sessions, the JORC will present additional on-mat clinics.

Aartje Sheffield has decided to step back as a JORC member. She has been and will continue her efforts to recruit young and women referees. On behalf of the Referee Committee, I want to thank Aartje for all of her work and contributions to the JORC.

I want to thank my JORC members Mohamad Hassani and Anne-Laurence Chevalier for their support and contributions especially during these difficult times.



REGIONS & EQUITY REPORT



Submitted by Sue Sokol

Due to the pandemic, there was not a lot was happening during the 2020-2021 season.

On April 14, 2021, I met via GoToMeetings with the Regional Directors and Brian Kalsen to get their input about how to best disperse the government funds that had been allocated to assist clubs during the pandemic.

The Gender Equity committee, chaired by Carline Young, had nothing to report, also due to the pandemic. She is looking forward to the return to Judo and working with the various committees to encourage and help them develop gender inclusiveness in their policies.



AUDITORS REPORT



ONTARIO JUDO BLACK BELT ASSOCIATION (ALSO KNOWN AS JUDO ONTARIO)

FINANCIAL STATEMENTS



(ALSO KNOWN AS JUDO ONTARIO)

MARCH 31, 2021 CONTENTS

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INDEPENDENT AUDITORS' REPORT

To the Members of Ontario Judo Black Belt Association

Qualified Opinion

We have audited the financial statements of Ontario Judo Black Belt Association (the "Association"), which comprise the statement of financial position as at March 31, 2021, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the accompanying financial statements present fairly, in all material respects, the financial position of Ontario Judo Black Belt Association as at March 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many non-profit organizations, the Association derives revenue from contributions, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Association. Therefore, we were not able to determine whether any adjustments might be necessary to revenues, excess of revenues over expenses, and cash flows from operations for the year ended March 31, 2021 and 2020, current assets as at March 31, 2021 and 2020, and the net assets as at April I and March 31 for both the 2021 and 2020 years.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our gualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at our website at www.krestongta.com/audit. This description forms part of our auditor's report.

September xx, 2021 Markham, Ontario Kreston GTA LLP Licensed Public Accountants



ALSO KNOWN AS JUDO ONTARIO

STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2021

	Notes		2021		2020
ASSETS					
Current Assets					
Cash		\$	506,323	\$	294,129
Accounts receivable			102,338		14,737
Sales tax receivable			2,273		4,443
Prepaid expenses			7,352		18,619
			618,286		331,928
Equipment	3		64,818		85,732
		\$	683,104	\$	417,660
LIABILITIES Current Liabilities	4	¢	75 971	¢	24 129
Accounts payable and accrued liabilities	4	\$	75,871	\$	24,138
Deferred revenue	5		56,661		83,317
CEBA Loan	6		40,000		-
			172,532		107,455
NET ASSETS					
Unrestricted net assets			428,767		214,018
Invested in net capital assets			64,818		85,732
Net assets restricted for youth and junior					
programs	2		l 6,987		10,455
			510,572		310,205
		\$	683,104	\$	417,660

Impact of COVID-19 (Note 7) Commitments (Note 8)

Approved on Behalf of the Board



ALSO KNOWN AS JUDO ONTARIO

STATEMENT OF CHANGES IN NET ASSETS

	Un	restricted	ne	vested in et capital assets	res for and	t assets tricted youth junior ograms	2021	2020
BALANCE, BEGINNING OF YEAR	\$	214,018	\$	85,732	\$	10,455	\$ 310,205	\$ 291,323
Excess (Deficiency) of restricted revenues over expenses		214,749		(20,914)		6,532	200,367	18,882
BALANCE, END OF YEAR	\$	428,767	\$	64,818	\$	16,987	\$ 510,572	\$ 310,205



ALSO KNOWN AS JUDO ONTARIO

STATEMENT OF OPERATIONS

	2021	2020
REVENUES		
Grants from Ontario Ministry of Culture, Tourism and		
Sport	\$ 125,000	\$ 125,000
Revenue generating programs - Schedule A	180,585	339,718
Participant fees and other grants	188,172	346,962
	493,757	811,680
EXPENSES		
	125 012	220 220
Salaries and benefits	125,013	220,330
Athlete development	62,273	363,293
Administration and communication - Schedule B	25,531	34,641
Professional fees	18,478	8,000
Interest and bank charges	12,528	24,917
Insurance	10,058	21,038
Tournaments and clinics	12,005	70,535
Executive planning	6,590	10,392
Amortization	20,914	23,629
Grading fees - Judo Canada	-	16,023
	293,390	792,798
EXCESS OF REVENUES OVER EXPENSES	\$ 200,367	\$ 18,882



ALSO KNOWN AS JUDO ONTARIO

STATEMENT OF CASH FLOWS

		2021	2020
CASH FLOWS PROVIDED BY OPERATING			
ACTIVITIES			
Excess of revenues over expenses	\$	200,367	\$ 18,882
Item not requiring an outlay of cash:			
Amortization		20,914	23,629
	N	221,281	42,511
Changes in components of non-cash working capital items			
Accounts receivable		(87,597)	22,392
Sales tax receivable		2,170	(1,560)
Prepaid expenses and other assets		11,266	(3,668)
Accounts payable and accrued liabilities		51,731	(10,330)
Deferred revenue		(26,657)	6,547
		172,194	55,892
CASH FLOWS PROVIDED BY FINANCING ACTIVITIES			
Proceeds from CEBA Loan		40,000	-
CASH FLOWS USED IN INVESTING ACTIVITIES			
Purchases of equipment and mats		_	(38,835)
NET INCREASE IN CASH		212,194	17,057
CASH, BEGINNING OF YEAR		294,129	277,072
CASH, END OF YEAR	\$	506,323	\$ 294,129



ALSO KNOWN AS JUDO ONTARIO NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2021

I. PURPOSE OF THE ASSOCIATION

Ontario Judo Black Belt Association ("the Association") is an Ontario corporation without share capital and for Canadian income tax purposes, qualifies as a not for profit organization which is exempt from income tax under the Income Tax Act. The purpose of the Association is to promote and develop amateur Judo in Ontario.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements were prepared in accordance with the Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook and include the following significant accounting policies:

Revenue recognition

The Association follows the deferral method of accounting for contributions and fundraising. Unrestricted contributions are recognized as revenue, when received or receivable, and when collection is reasonably estimated.

Revenue received which is related to the following fiscal year is deferred accordingly.

Revenue from registration fees is recognized proportionately over the fiscal year to which it relates.

Revenue from the sale of merchandise is recognized upon delivery.

Nevada revenues are recorded when boxes of tickets, for a specific license, are issued to ticket sales agents, and if the amount can be reasonably estimated and collectability is reasonably assured.

Government grants are recognized as revenue in the year in which the related expenses are incurred.

Participant fees are recognized as revenue when services are performed. Fees received in advance are recorded in fees collected in advance and recognized into revenue during the appropriate period.

Government subsidies received from various COVID-19 programs are recorded as participant fees and other grants or as a reduction to their corresponding expenses. These subsidies are recognized when received or receivable if the amount can be estimated and collection is reasonably assured.

Contributed Services

Certain services have been contributed to the Association to assist in its operations. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.



ALSO KNOWN AS JUDO ONTARIO

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Equipment

Equipment is recorded at cost less accumulated amortization. Amortization is provided on all assets on a straight line basis per annum, which is designed to charge the cost of assets to income over their estimated useful lives.

Restricted Net Assets For Youth and Junior Programs

Funds raised from Nevada ticket sales are restricted for youth and junior programs.

	2021	2020
Nevada ticket sales	\$ 49,817	\$ 49,286

Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the period. Actual results could differ from those estimates. Estimates and assumptions are periodically reviewed, and the effects of revisions are reflected in the financial statements in the period they are determined to be necessary. The areas requiring a significant estimate are the collectability of accounts receivable, accrued liabilities and amortization of equipment.

Financial Instrument Measurement

The Association initially measures its financial assets and liabilities at fair value. It subsequently measures all its financial assets and financial liabilities at amortized cost. Financial assets measured at amortized cost include cash and accounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

3. EQUIPMENT

	Cost	 cumulated ortization	Net 2021		Net 2020
Judo mats and equipment	\$ 223,401	\$ 196,930	\$	26,471	\$ 33,562
Data, processing and office equipment	149,814	111,467		38,347	52,170
	\$ 373,215	\$ 308,397	\$	64,818	\$ 85,732



ALSO KNOWN AS JUDO ONTARIO

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2021

4. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2021	2020
Trade payable and accrued liabilities	\$ 22,246	\$ 24,138
COVID funding for clubs payable	53,625	-
	\$ 75,871	\$ 24,138

5. DEFERRED REVENUE

These deferred revenues represent individual and club registration fees collected in advance and other grants received from various organizations in the current period, that are related to the subsequent period. Changes in the deferred revenue balance is as follows:

	Balance, April I, 20	re as r	Amount cognized revenue in 2021	r re	Amount eceived elated to following year		Balance, Iarch 31, 2021
Deferred individual and club registration fees	\$ 83,3	17 \$	(83,317)	\$	21,275	\$	21.275
Participation fees and other grants	φ 03,3	17 . p	-	Ψ	35,386	Ψ	35,386
	\$ 83,3	17 \$	(83,317)	\$	56,661	\$	56,661

6. CEBA LOAN

During the year, the Association obtained a Canada Emergency Business Account ("CEBA") loan of \$60,000. The loan is unsecured and interest free and includes a forgivable portion of \$20,000 if the Organization repays \$40,000 on or before December 31, 2022. If the loan is not repaid by January 1, 2023, the loan will have a 5% fixed interest rate per year. \$20,000 of the loan has been recorded as participant fees and other grants revenue during the year.

7. IMPACT OF COVID-19

During the year, the outbreak of the novel strain of coronavirus ("COVID-19") and the corresponding emergency measures implemented by the federal and provincial governments has had a significant impact on recreational and competitive sports, including unprecedented business, employment and economic disruptions. While the state of the COVID-19 situation is improving, the continued uncertainty of its outcome and duration has made it not possible to estimate its impact on the Association's operations or financial results; however, the impact



ALSO KNOWN AS JUDO ONTARIO

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2021

7. IMPACT OF COVID-19 (Continued)

has been and will continue to be material. Although an estimate of the potential loss in revenues cannot be made, management believes that the Association has sufficient capital to continue as a going concern, if revenue generating activities are unable to recover to historical levels.

During the year, the Association received Canada Emergency Wage Subsidies of \$2,750 from the federal government, which were recorded as a reduction of salaries and benefits. The Association also received \$94,640 from the provincial government, of which \$35,386 was recorded as deferred revenue and \$59,254 was recorded as participant fees and other grants. The amount of subsidies that may be obtained in 2021 is subject to various eligibility criteria and therefore cannot be reasonably estimated.

8. COMMITMENTS

The Association is committed to a lease obligation for the occupancy of its premises, with an expiry date of August 2021. Minimum lease payments (exclusive of taxes, insurance and maintenance costs) under the lease for 2022 is \$3,924.

9. FINANCIAL INSTRUMENTS

Risk Management Policy

The Association is exposed to various risks through its financial instruments. The following analysis provides a measure of the risks at the reporting date, March 31, 2021.

Liquidity risk

Liquidity risk is the risk of being unable to meet cash requirements or fund obligations as they come due. The Association manages its liquidity risk by constantly monitoring forecasted and actual cash flow and financial liability maturities.

Credit risk

The Association is exposed to credit risk with respect to accounts receivable. The Association assesses, on a continuous basis, accounts receivable on the basis of amounts it is virtually certain to receive.

Other risks

It is management's opinion that the Association is not exposed to significant foreign currency, interest rate or market risks arising from the financial instruments.

The extent of the Association's exposure to all risks did not change during the year.



ONTARIO JUDO BLACK BELT ASSOCIATION ALSO KNOWN AS JUDO ONTARIO

SCHEDULE A - REVENUE GENERATING PROGRAMS

	202	1	2020
Club registration	\$-	\$	14,685
Nevada ticket sales	49	9,817	49,286
Registration fees and Judo Canada	130	,768	274,729
Sanction and license fees	-		1,018
	\$ 180),585 \$	339,718





ONTARIO JUDO BLACK BELT ASSOCIATION ALSO KNOWN AS JUDO ONTARIO

SCHEDULE B - ADMINISTRATION AND COMMUNICATION

	2021	2020
Advertising	\$ 40	\$ 200
Bookkeeping	3,055	4,707
Office supplies and sundry	3,682	7,078
Parking	390	1,530
Rent	12,501	14,438
Printing and photocopying	2,519	2,496
Telephone	3,344	4,192
	\$ 25,531	\$ 34,641



Thank You For All Your Support

